

Company Profile

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February, 2025

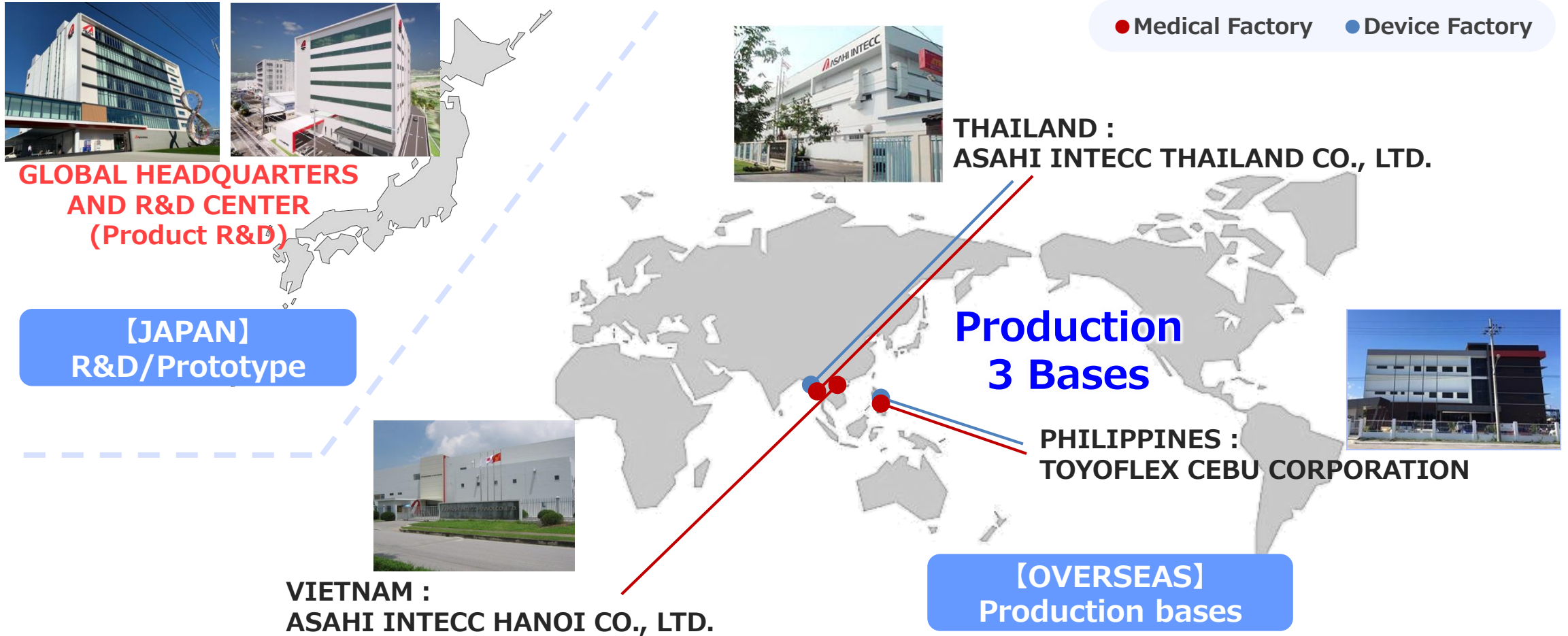
Company Profile

Securities code: 7747
Prime of Tokyo Stock Exchange
Premier of Nagoya Stock Exchange

Company Name	ASAHI INTECC CO., LTD.
Head Office	3-100 Akatsuki-cho, Seto-shi, Aichi, Japan
Representative	Kenji Miyata, President & CEO
Date of Establishment	July 8, 1976 (Currently, the 49th term)
Business Operations	Development, manufacturing and sale of medical devices Development, manufacturing and sale of ultra-fine stainless steel wire ropes, terminal processed products, etc.
Capital	18,860 Mil. Yen
Number of Employees	1,127(Asahi Intecc only) , 9,296(Total)
Related Company	17 Consolidated subsidiaries, 5 Non-consolidated subsidiaries
R&D base	Japan, US, Thailand
Manufacturing base	Thailand, Vietnam, Philippines
Sales base	Japan, US, Netherlands, France, Germany, Italy, Russia, China, South Korea, Taiwan, Hong Kong, Singapore, Thailand, India, UAE, Brazil

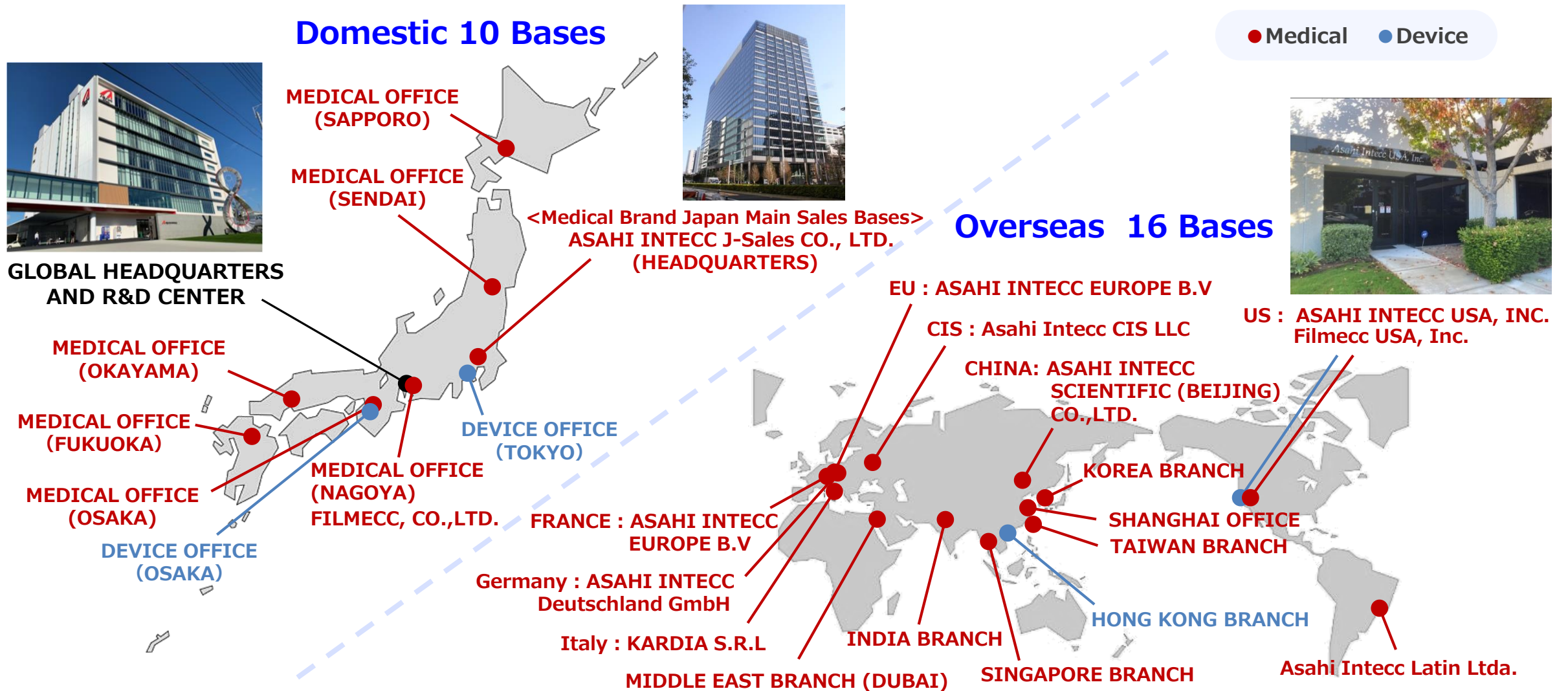
<As of Dec. 2024>

Global Network – R&D/Production (Coexistence of Japan & Overseas)



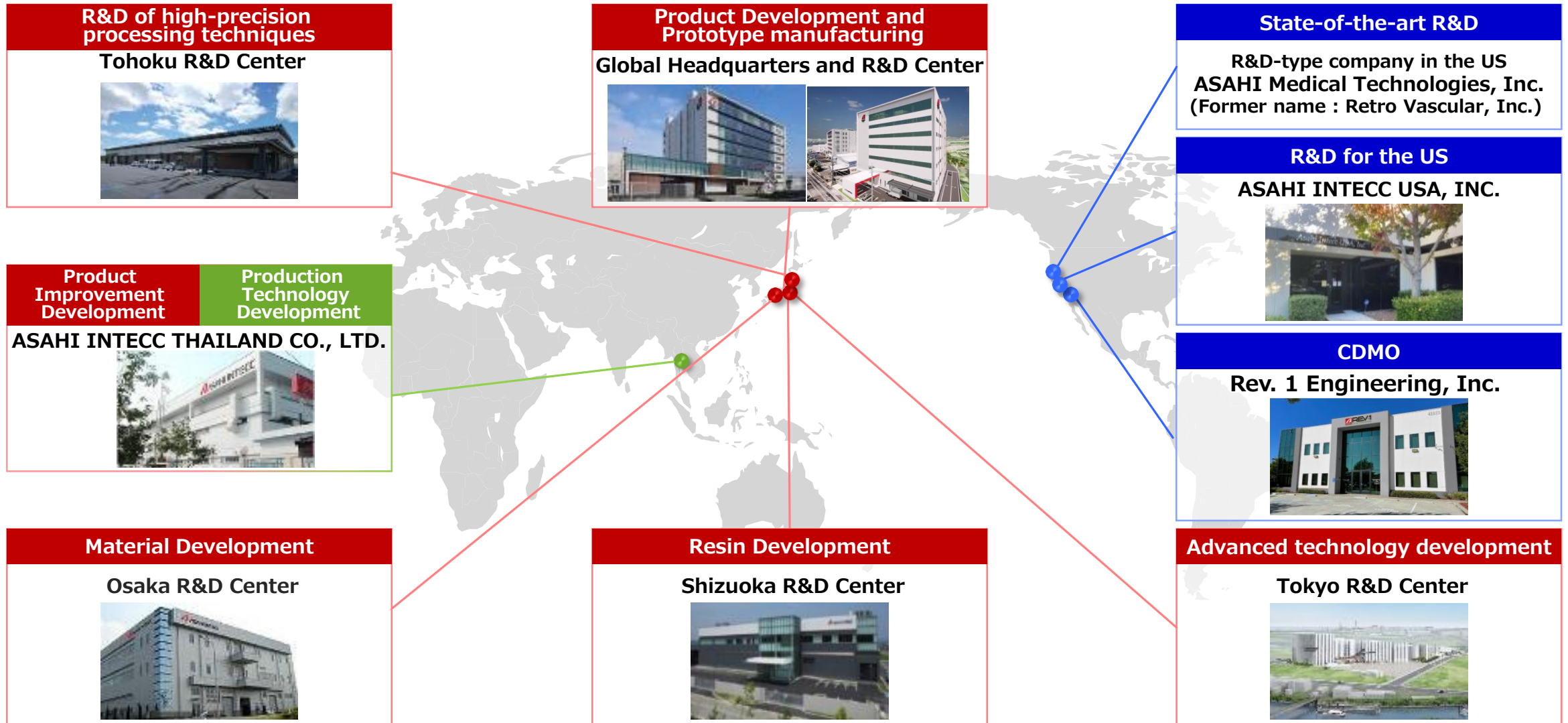
Japan conducts R&D and prototyping; mass production takes place in overseas factories.

(Reference)Main Sales Bases



(Reference)

Development of R&D System Optimized for Global Expansion



Business Fields and Divisions

■ FYE June 2024

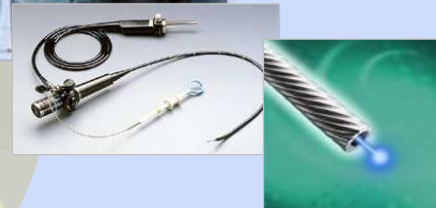
Revenue 107,547Mill. Yen

Operating income 22,135Mill. Yen

Medical Division (Medical Brand / Medical OEM)



Medical Field (approx. 96%)



Industrial Field (approx. 4%)

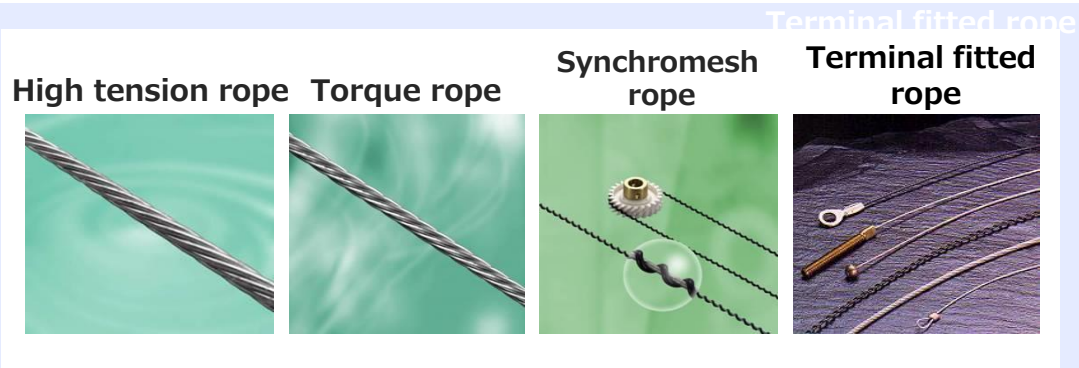


Device Division

(Medical Components / Industrial Components)

Main Products of Device Division (Industrial Components)

- Develop, manufacturing and sales of precision stainless steel wire rope (less than 2mm diameter)
- Market
 - Rope : Automobile, construction and fishing industries
 - Terminal fitted : office automation, baby strollers, machineries, accessories, game consoles
 - Charge wire : office automation, air cleaners, etc.



Wide Range of Applications from Most-advanced Devices to Household Goods

GLOBERIDE, Inc.
Fishing wire

Golf shoes wire

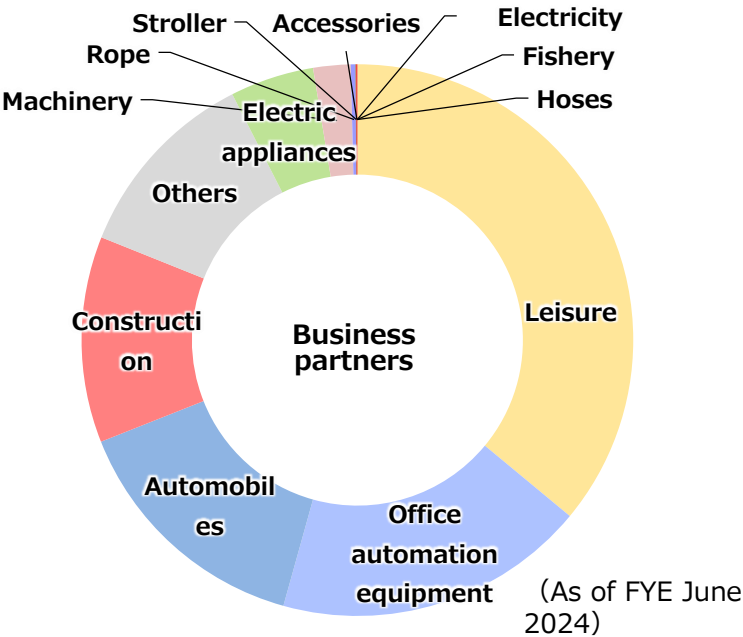
Air-conditioner with filter cleaning function

Smoke exhaust system

Copier driving wire

Stroller

Accelerator wire



Main Products of Medical Division (OEM), Device Division (Medical Components)

■ Medical Division (OEM Supplies)

Tube and various types of guide wires, etc.,
used for endoscopy or treatment devices



FFR Guide Wire
For Boston Scientific



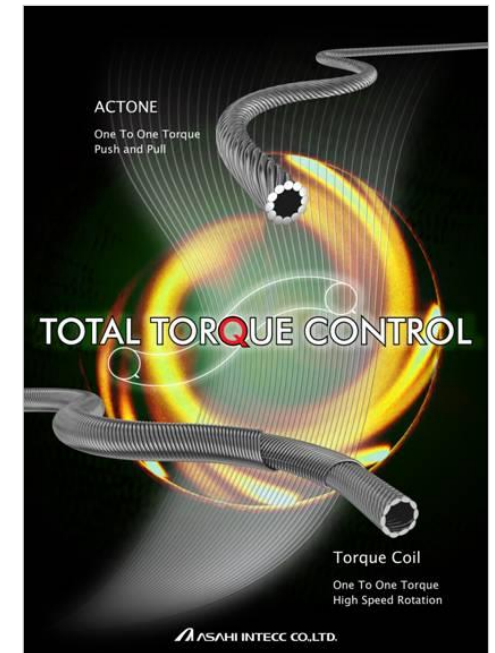
ROTA Wire
For Boston Scientific

■ Device Division (Medical Components)

Hollow cable tube, Stainless steel rope, other
medical device components



Wire rope/tube
Example: endoscopic accessory



ACT ONE

Main Products of Medical Device

Guide Wires and Catheters for Treatment

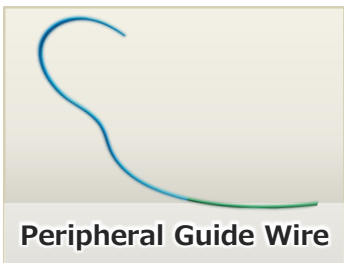
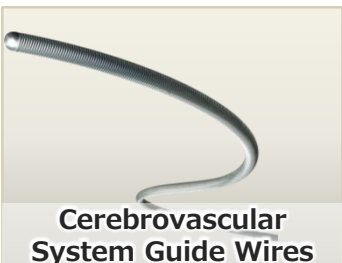
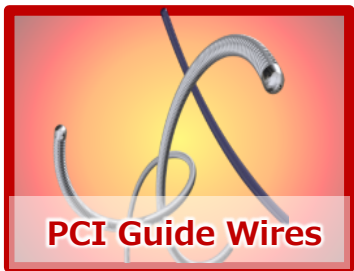
- Cardiovascular
 - **PCI Guide Wires**
 - PCI Guiding Catheters
 - PCI Balloon Catheters
 - Penetration Catheters
- Peripheral Vascular, Abdominal Vascular, Cerebrovascular Systems
 - Peripheral Guide Wires
 - IVR Guide Wires
 - Cerebrovascular System Guide Wires

Guide Wires and Catheters for Examination

- Guide Wires for Angiography
- Catheters for Angiography

OEM supplies

- Products other than Cardiovascular Catheters



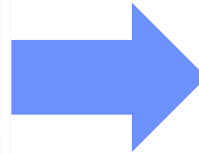
Our main product at **47.4%** (FYE June 2024) of Revenue

PCI (Percutaneous Coronary Intervention)-1

- Therapy for coronary artery disorder (angina, myocardial infarction)
- Recover the blood flow after dilatation of stenosed lesion
- Treatment through femoral or radial artery without laparotomy and thoracotomy to minimize the mental and physical burden on patients.

Surgical Therapy

Bypass Operation



Interventional Therapy

Minimally Invasive Treatment (PCI Treatment)



PCI (Percutaneous Coronary Intervention) -2

Essential Devices of PCI Treatment (Three Sacred Treasures)

3 Devices Essential for PCI Treatment

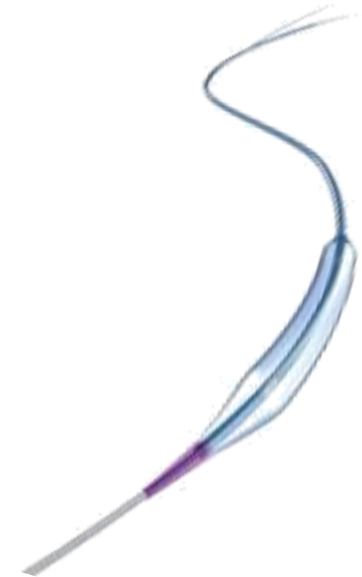
Guiding Catheters



Guide Wires



Balloon Catheters

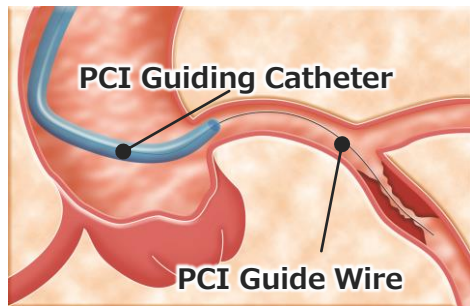


PCI (Percutaneous Coronary Intervention)-3

For PCI treatment to be successful, the PCI guidewire must reach the affected area

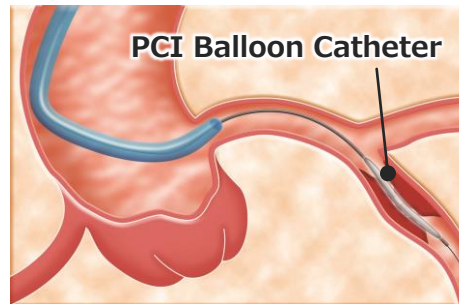
① PCI GW Advancement

Small size tube called PCI Guiding Catheter inserted in blood vessel. Advance PCI GW inside of this tube.



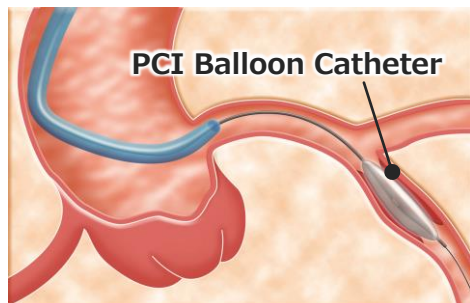
② PCI Balloon Catheter Tracking

Along with PCI GW, PCI Balloon Catheter trucked over PCI GW to the point of the narrowed portion of vessel.



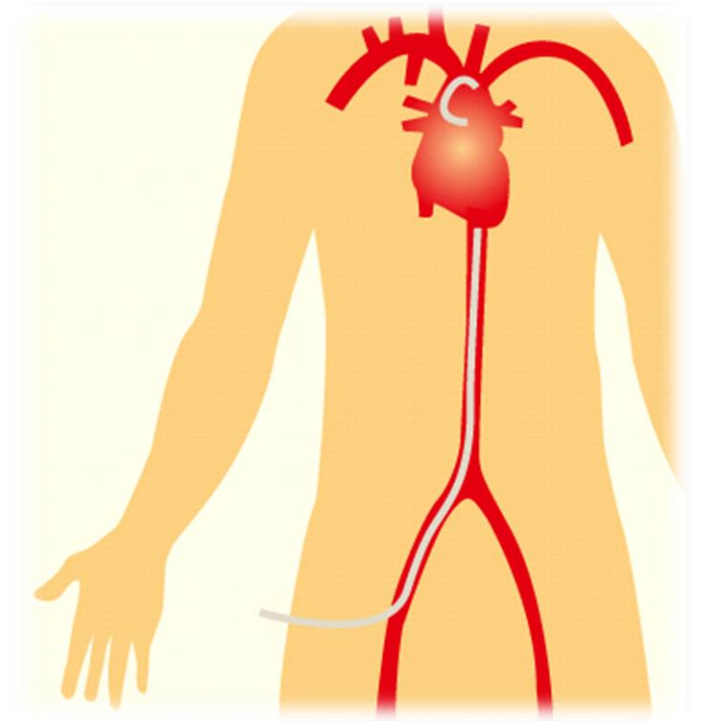
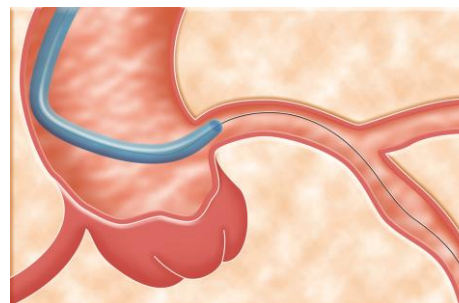
③ PCI Balloon Catheter dilatation

Dilate Balloon, then enlarge the blood vessel.

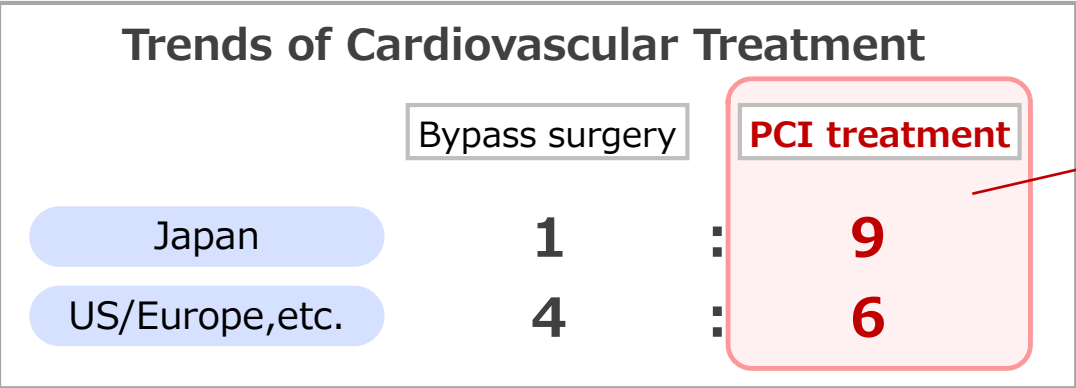


④ PCI Balloon Catheter pulled out

After Narrow portion enlarged then blood flow to recover.



Market Trend : PCI Treatment vs. Bypass Surgery



Japan is most advanced country of PCI treatment Technology

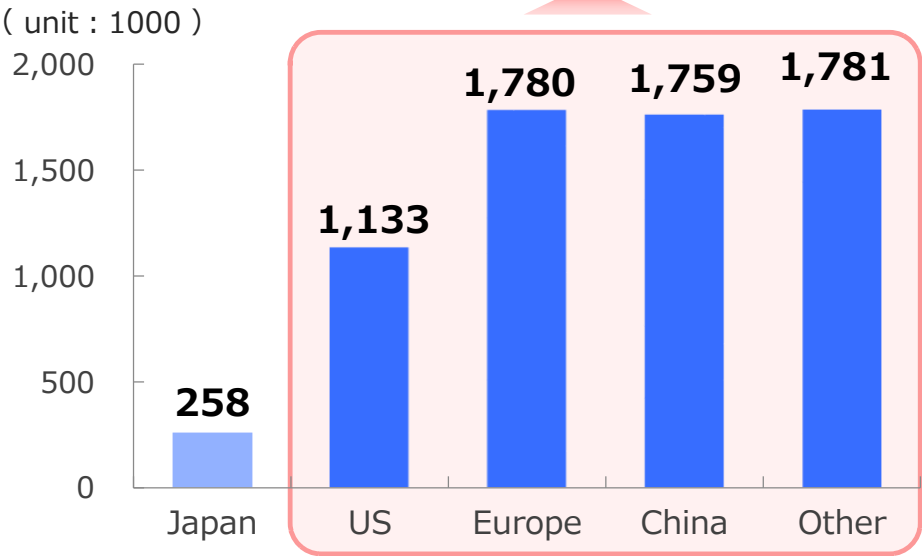
- Drug Eluting Stent permeation (Lower restenosis ratio)
- Our PCI GW being capable of CTO treatment are launched overseas

Market expansion is expected to transfer from bypass surgery to PCI Treatment since overseas markets still have a higher proportion of surgical procedures than Japan

Global PCI Situation (FYE June 2024)

A potential market exists for PCI treatment

Market Size 10 times larger than Japan



Advantage of Our PCI Guide Wire

High transmissibility of rotation(Torquability)



Tip flexibility(Safe operation)



Doctors manipulate the wire and try to transfer the feeling of finger tip to the distal end of wire.

Source of competitiveness: 4 core technologies

Control of hardness and diameter



Wire drawing technology

Wire forming technology

Micron-level molding



Rotation following capacity



Torque technology

Resin coating technology

Ultra-thin film coating



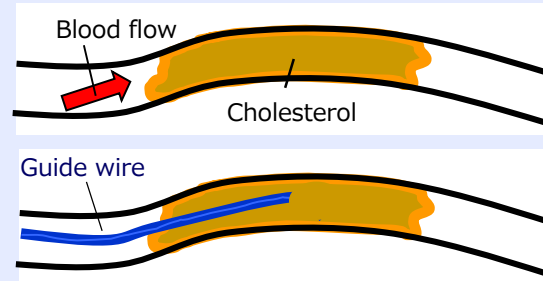
Integrated production system
handling materials down to
the finished products

Our Company's Flagship CTO Treatment

Implementation of PCI Treatment in CTO Cases

■ What is CTO ? (Chronic Total Occlusion)

- A disease of hard calcification
- Completely clogged up blood vessel



【 Level of heart disease 】

Healthy person → Risk holder

Lifestyle-related diseases

Cardiovascular occlusion

CTO

(Chronic Total Occlusion)

Latent patient

Previously realm of surgical operations

In the era when the Japanese market depended on imports for PCI GW, Japanese KOL requested major manufacturers to make a wire for CTO PCI but were turned down.

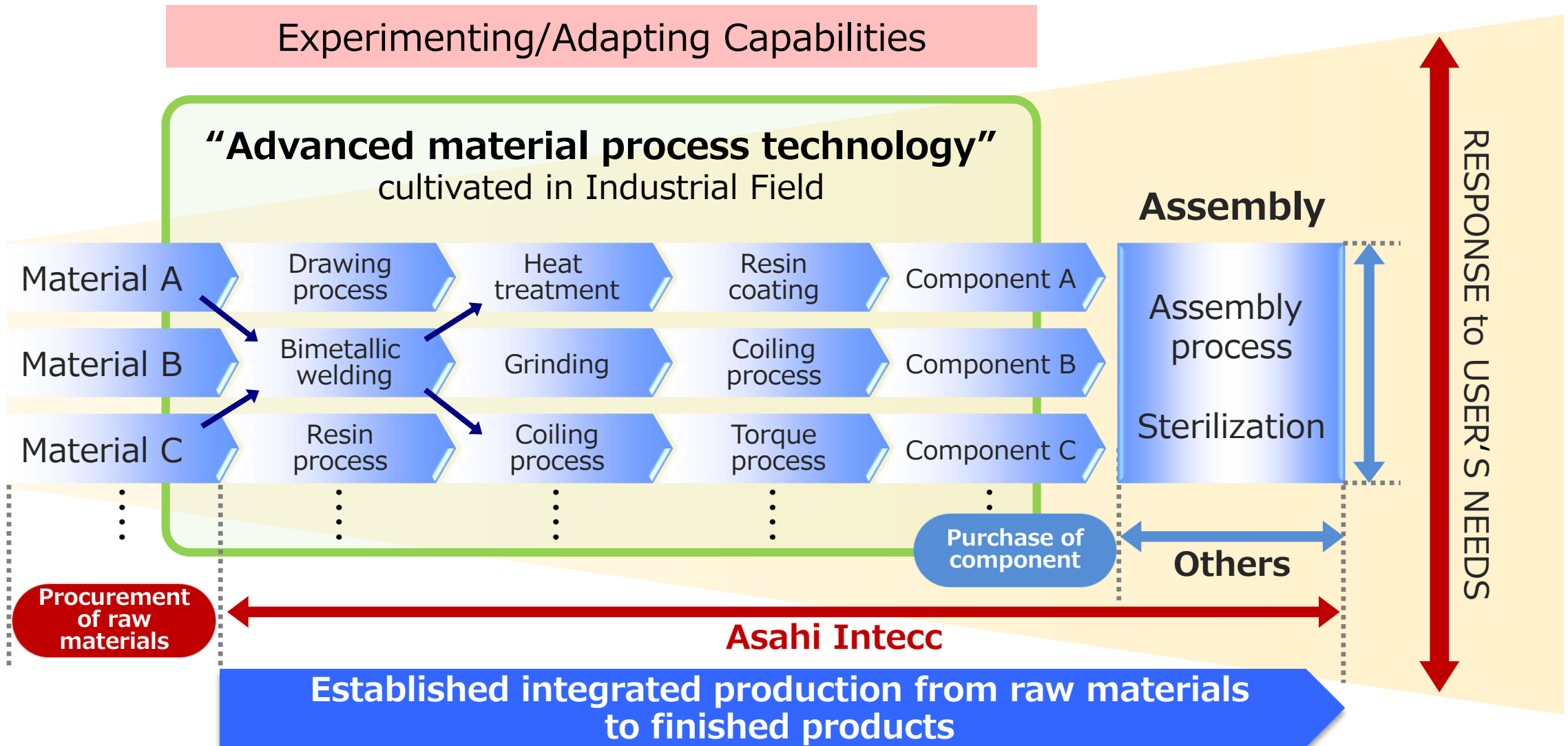
※KOL(Key Opinion Leader)・・・A physician with influence over the direction of PCI.

PCI GW for CTO Procedures (1995)

Aggressive expansion of CTO cases via minimally invasive procedures

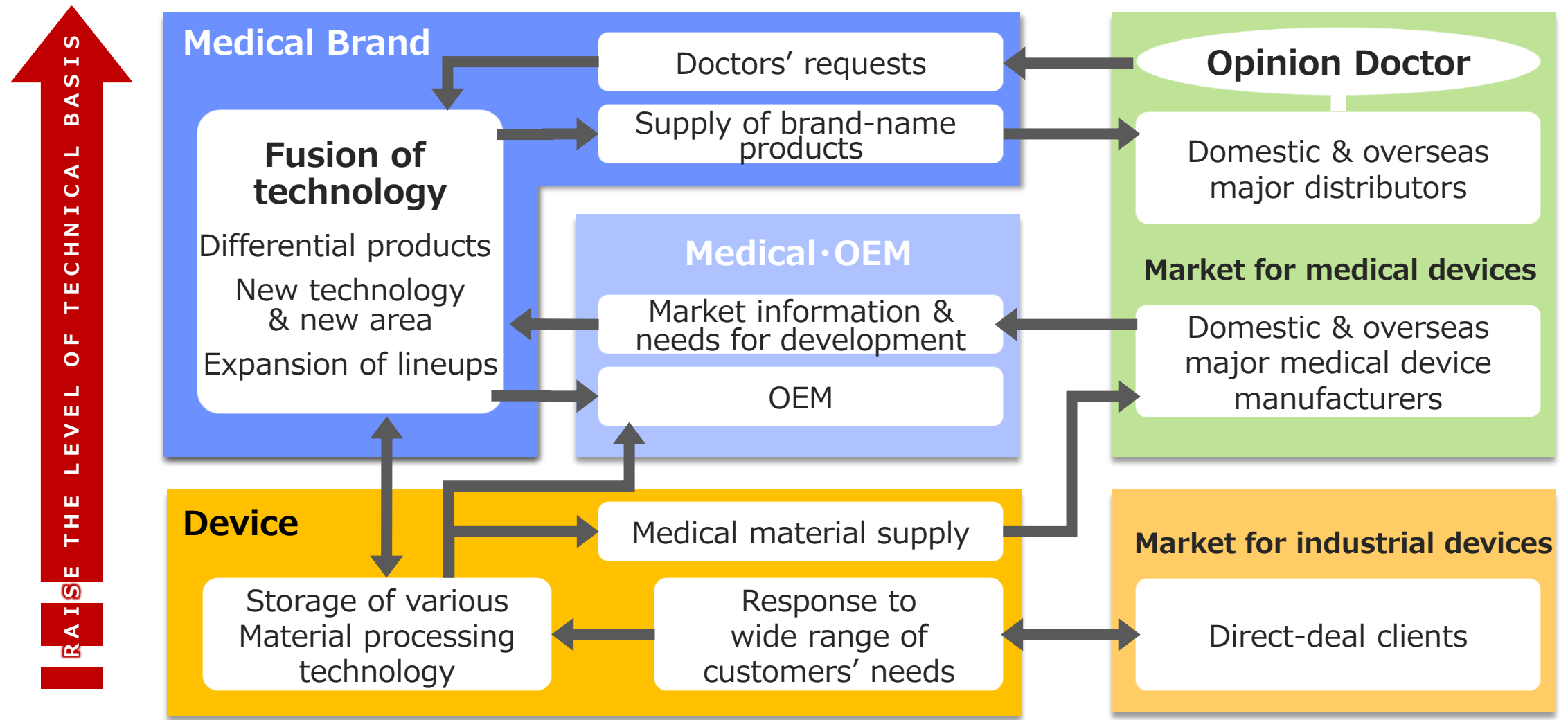
Our Strength and Feature

“Competitive Power in Medical Devices” Based on “High Technology for Raw Material”



Our Strength and Feature

Merits of Segmental Structure (fusion/combination/circulation)



Caution Regarding Information Presented

All forward looking statements contained herein, including revenue forecasts, outlooks, and strategic plans, are based on the best currently available data; however, risk and uncertainty are involved in these statements.

Please note that actual results may differ greatly from plans presented here.

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