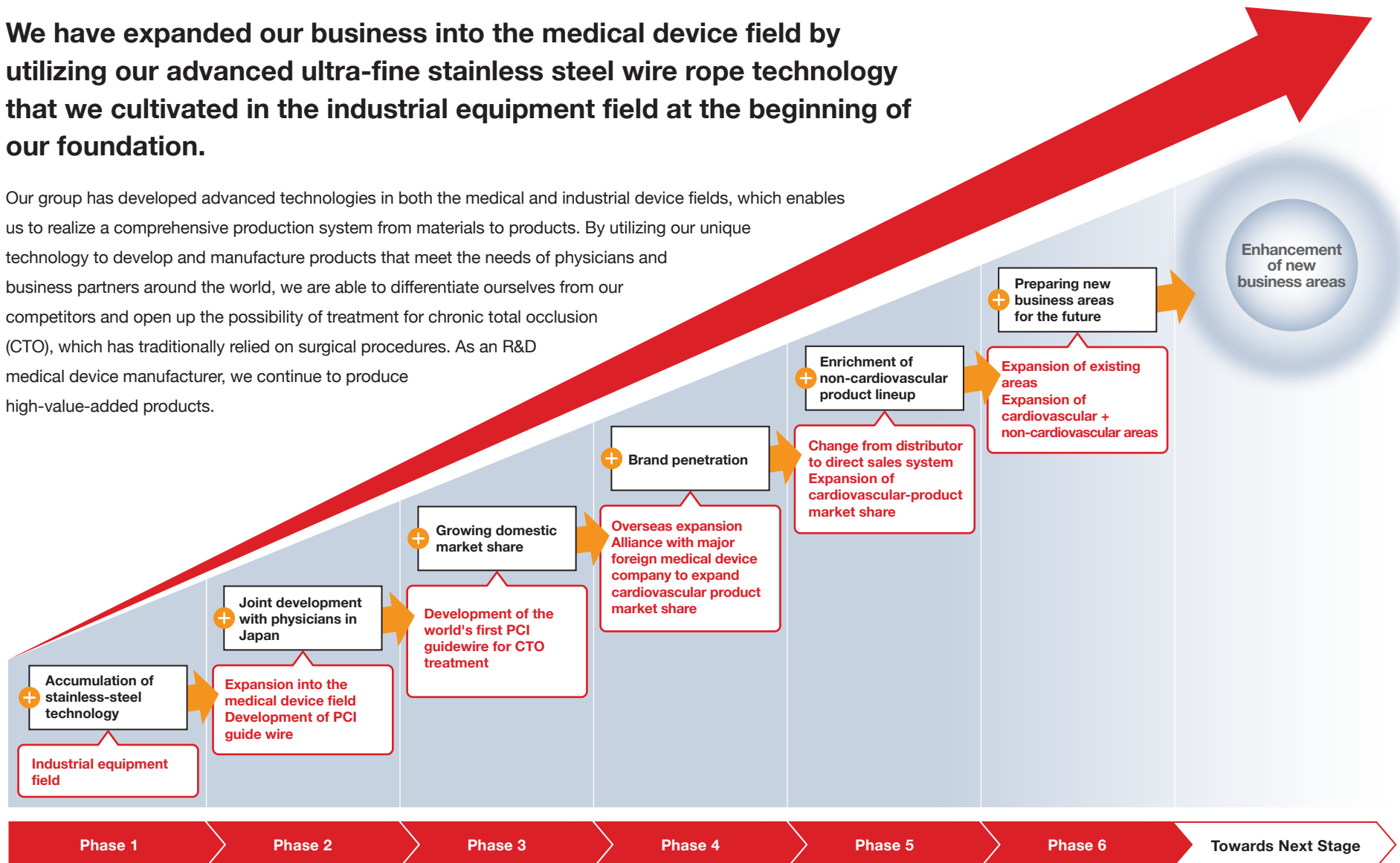


## Our Growth Phase

**We have expanded our business into the medical device field by utilizing our advanced ultra-fine stainless steel wire rope technology that we cultivated in the industrial equipment field at the beginning of our foundation.**

Our group has developed advanced technologies in both the medical and industrial device fields, which enables us to realize a comprehensive production system from materials to products. By utilizing our unique technology to develop and manufacture products that meet the needs of physicians and business partners around the world, we are able to differentiate ourselves from our competitors and open up the possibility of treatment for chronic total occlusion (CTO), which has traditionally relied on surgical procedures. As an R&D medical device manufacturer, we continue to produce high-value-added products.



## At a Glance

With its outstanding development capabilities and manufacturing technology in the medical device field, Asahi Intecc has a high share around the world.

### Contributing to global health and people

Improving healthcare and people's QOL around the world  
Number of patients saved by our products\*<sup>1</sup>



**354** million a year

Revenue **90,101** million yen

Operating income **18,030** million yen



Sales growth CAGR over past 10 years

**13.8** %



Certified as a "Global Niche Top 100" by the Ministry of Economy, Trade and Industry in 2020

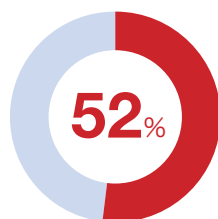
### Expanding business globally



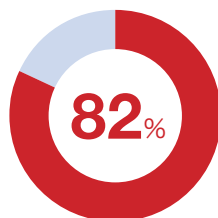
Hands-on approach × Speed  
Number of bases and countries in which we sell

**44** bases in **118** countries

PCI guide wire global share\*<sup>1</sup>



Ratio of overseas sales



### R&D-oriented company



Ratio of R&D expenses to sales

**10.8** %



Number of patents/designs owned

**806**

### Human resources who inherit ASAHI-DNA



Number of employees (global)

**10,187**



Ratio of foreign managers\*<sup>2</sup> (global) (%)

**65.9** %



Ratio of female managers\*<sup>2</sup> (global) (%)

**36.3** %

### Measures to reduce environmental burden



■ Scope 1 + 2 reduction targets

By 2030  
(compared to  
FYE June 2022) **30** %  
to reduce

■ Scope 3 reduction target

Maintain the level of emissions per unit of sales for FYE June 2023

\*<sup>1</sup> Source: Asahi Intecc Group

\*<sup>2</sup> Calculated based on the managerial position criteria set forth in Asahi Intecc Group's rules and regulations.

## Our Business and Products

Asahi Intecc has expanded its business into the medical device field, starting with the manufacture of wire ropes for industrial equipment.

Asahi Intecc Group is an R&D-oriented medical device manufacturer that develops, manufactures, and sells mainly medical devices, such as guide wires, which are essential for catheter treatment\*.

\* Catheter treatment is a method where a small tube called a catheter is inserted through the wrist or groin to treat lesions in blood vessels. It is used for treatment in various fields and diseases because it can provide treatment without surgery such as thoracotomy, which makes it less painful for patients (minimally invasive) and enables them to return to normal social activities early.

Device Division 13%

Medical Division 87%

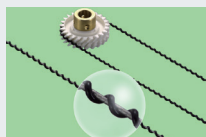
Industrial equipment field 5%

Medical device field 95%

### Industrial components



Torque rope

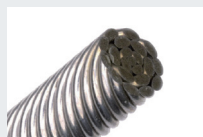


Synchro mesh wire rope

### Medical components



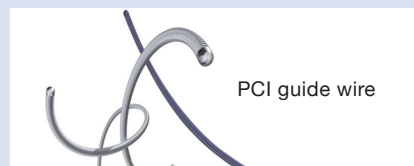
Cable tube



Wire rope

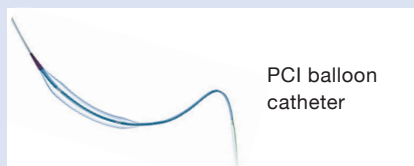
### Own brand products and OEM supplies

〈Main own-brand products〉



PCI guide wire

A PCI guide wire, inserted into a blocked or narrowed blood vessel, serves as a guide needed to navigate medical devices such as the PCI balloon catheter and stents used for catheter treatment in the affected area.



PCI balloon catheter

A catheter used for opening up blocked or narrowed blood vessels. It is inserted into a blood vessel along a PCI guide wire, and it opens up the blood vessel inside by pumping up a balloon with a diameter of 1 to 5 mm placed on top.



PCI guiding catheter

A tube inserted into a blood vessel from the point between the puncture site and the entrance of the coronary artery. It safely navigates medical devices such as PCI guide wires and PCI balloon catheters to the entrance of the coronary artery.



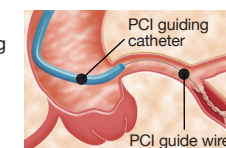
Penetration catheter

A catheter that assists a PCI guide wire in passing through a blocked blood vessel.

### What is PCI (percutaneous coronary intervention) treatment?

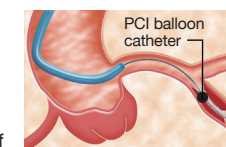
#### ① Passing through of PCI guide wire

A small-sized tube called a PCI guiding catheter is inserted into a blood vessel and a PCI guide wire is fed through this tube.



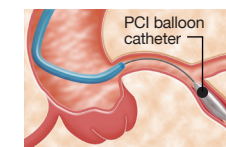
#### ② Insertion of PCI balloon catheter

Along with the PCI guide wire, a PCI balloon catheter is advanced through to the point of the narrowed portion of the blood vessel.



#### ③ Dilation of PCI balloon catheter

The balloon is dilated to push the blood vessel out from the inside.



#### ④ Removal of PCI balloon catheter

The narrowed portion is widened and blood flow improves.



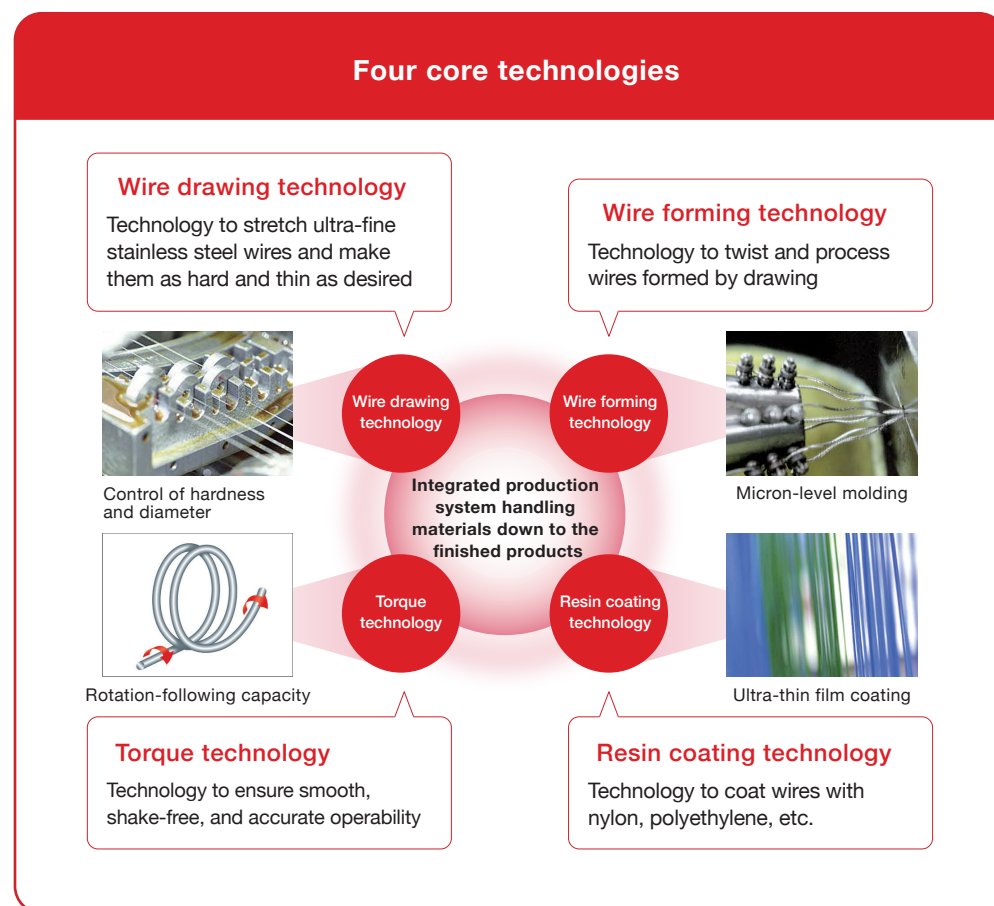
At the time of establishment

Present

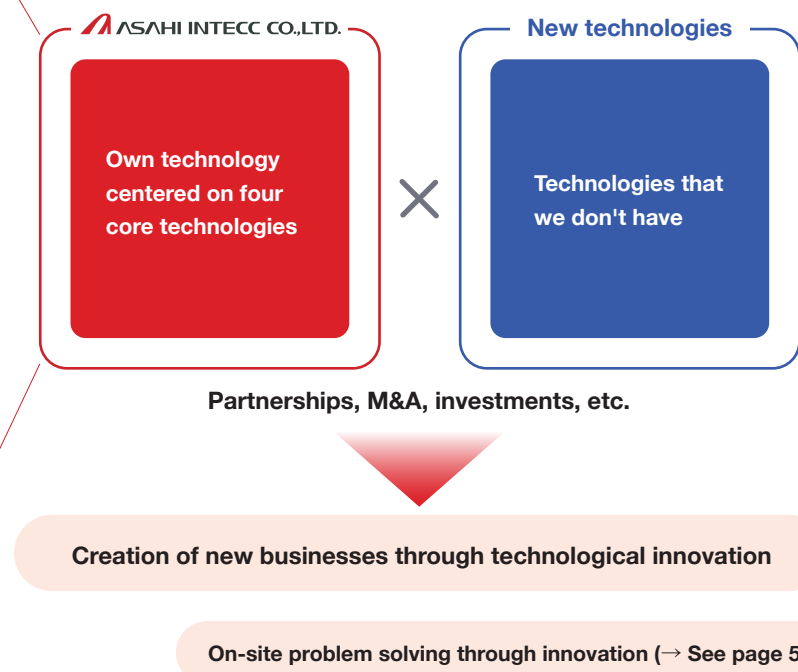
## Sources of Competitiveness and Technological Innovation

**We combine core technologies to create high-performance products.**

As an R&D-oriented company, Asahi Intecc Group has always achieved a high level of product manufacturing. What enables us to do that is a number of unique technologies that we have developed and cultivated in the process of responding to advanced customer needs. We own four core technologies: wire drawing technology, wire forming technology, resin coating technology, and torque technology, and create high-performance products by combining them under a comprehensive production system from materials to products.



**We aim to create new businesses through technological innovation by combining new technologies gained from M&A and partnership with partner companies with Asahi Intecc's expertise in core technologies and medical devices.**

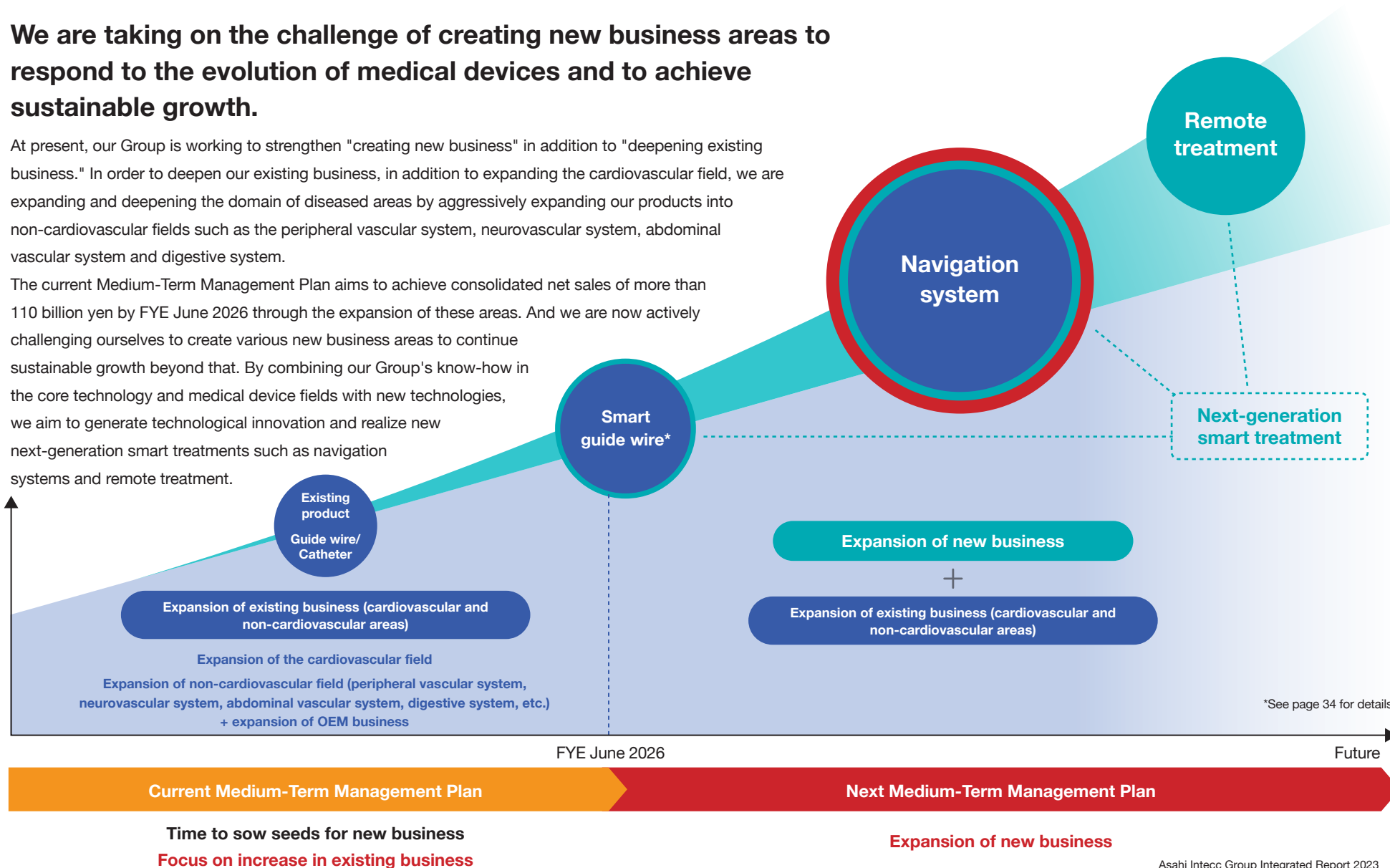


## Future Vision

**We are taking on the challenge of creating new business areas to respond to the evolution of medical devices and to achieve sustainable growth.**

At present, our Group is working to strengthen "creating new business" in addition to "deepening existing business." In order to deepen our existing business, in addition to expanding the cardiovascular field, we are expanding and deepening the domain of diseased areas by aggressively expanding our products into non-cardiovascular fields such as the peripheral vascular system, neurovascular system, abdominal vascular system and digestive system.

The current Medium-Term Management Plan aims to achieve consolidated net sales of more than 110 billion yen by FYE June 2026 through the expansion of these areas. And we are now actively challenging ourselves to create various new business areas to continue sustainable growth beyond that. By combining our Group's know-how in the core technology and medical device fields with new technologies, we aim to generate technological innovation and realize new next-generation smart treatments such as navigation systems and remote treatment.



## History

We inherit ASAHI-DNA and continue to move into the future.

