ASAHI INTECC CO., LTD.
Company Profile

August, 2023

(Securities code : 7747
Prime of Tokyo Stock Exchange,
Premier of Nagoya Stock Exchange)
# Company Profile

<table>
<thead>
<tr>
<th><strong>Company Name</strong></th>
<th>ASAHI INTECC CO., LTD.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Head Office</strong></td>
<td>3-100 Akatsuki-cho, Seto-shi, Aichi, Japan</td>
</tr>
<tr>
<td><strong>Representative</strong></td>
<td>Masahiko Miyata, President &amp; CEO</td>
</tr>
<tr>
<td><strong>Date of Establishment</strong></td>
<td>July 8, 1976 (Currently, the 48th term)</td>
</tr>
</tbody>
</table>
| **Business Operations** | Development, manufacturing and sale of medical devices  
Development, manufacturing and sale of ultra-fine stainless steel wire ropes, terminal processed products, etc. |
| **Capital** | 18,860 Mil. Yen (As of Jun. 2023) |
| **Number of Employees** | 1,016 (Asahi Intecc only), 10,187 (Total, as of Jun. 2023) |
| **Related Company** | 17 Consolidated subsidiaries, 5 Non-consolidated subsidiaries |
| **R&D base** | Japan, US, Thailand |
| **Manufacturing base** | Thailand, Vietnam, Philippines |
| **Sales base** | Japan, US, Netherlands, France, Germany, Italy, Russia, China, South Korea, Taiwan, Hong Kong, Singapore, Thailand, India, UAE, Brazil |
Main Sales Bases

10 domestic bases

GLOBAL HEADQUARTERS AND R&D CENTER

MEDICAL OFFICE (SAPPORO)
MEDICAL OFFICE (SENDAI)
MEDICAL OFFICE (OKAYAMA)
MEDICAL OFFICE (FUKUOKA)
MEDICAL OFFICE (OSAKA)
DEVICE OFFICE (TOKYO)
DEVICE OFFICE (OSAKA)

17 overseas bases

EU: ASAHI INTECC EUROPE B.V.
CHINA: BEIJING REPRESENTATIVE OFFICE
KOREA BRANCH
SHANGHAI BRANCH
TAIWAN BRANCH
GUANGZHOU OFFICE
HONG KONG BRANCH
SINGAPORE BRANCH
THAILAND BRANCH
MIDDLE EAST BRANCH (DUBAI)
MUMBAI BRANCH
FRANCE BRANCH

Germany: ASAHI INTECC Deutschland GmbH
Italy: KARDIA S.R.L

USA: ASAHI INTECC USA, INC.
Filmec USA, Inc.

China: ACSA INTECC CHINA, LTD.

Asahi Intecc Latin Ltda.
Japan conducts R&D and prototyping; mass production takes place in overseas factories.
Business Fields and Divisions

FYE June 2023
Revenue 90,101 Mill. Yen
Operating income 18,030 Mill. Yen

Medical Division
(Medical Brand / Medical OEM)

Medical Field
(approx. 95%)

Industrial Field
(approx. 5%)

Device Division
(Medical Components / Industrial Components)
Main Products of Medical Device

【Guide Wires and Catheters for Treatment】

Cardiovascular
- PCI Guide Wires
- PCI Guiding Catheters
- PCI Balloon Catheters
- Penetration Catheters

Peripheral Vascular, Abdominal Vascular, Cerebrovascular, Gastrointestinal Systems
- Peripheral Guide Wires
- IVR Guide Wires
- Cerebrovascular System Guide Wires
- Gastrointestinal Guide Wires

【Guide Wires and Catheters for Examination】

Guide Wires for Angiography
Catheters for Angiography

【OEM supplies】
Products other than Cardiovascular Catheters
PCI (Percutaneous Coronary Intervention)-1

- Therapy for coronary artery disorder (angina, myocardial infarction)
- Recover the blood flow after dilatation of stenosed lesion
- Treatment through femoral or radial artery without laparotomy and thoracotomy to minimize the mental and physical burden on patients.

< Surgical Therapy >

Bypass Operation

< Interventional Therapy >

Minimally Invasive Treatment (PCI Treatment)
PCI (Percutaneous Coronary Intervention)-2

① PCI GW Advancement
Small size tube called PCI Guiding Catheter inserted in blood vessel. Advance PCI GW inside of this tube.

② PCI Balloon Catheter Tracking
Along with PCI GW, PCI Balloon Catheter trucked over PCI GW to the point of the narrowed portion of vessel.

③ PCI Balloon Catheter dilatation
Dilate Balloon, then enlarge the blood vessel.

④ PCI Balloon Catheter pulled out
After Narrow portion enlarged then blood flow to recover.
PCI (Percutaneous Coronary Intervention) -3

Comparatively easy lesions

Lesions with high difficulty

Before

After
Advantage of our PCI Guide Wire

High transmissibility of rotation (Torquability) + Tip flexibility (Safe operation)

Doctors manipulate the wire and try to transfer the feeling of finger tip to the distal end of wire.

Source of competitiveness: 4 core technologies

- Control of hardness and diameter
- Rotation following capacity
- Integrated production system handling materials down to the finished products
- Micron-level molding
- Wire drawing technology
- Wire forming technology
- Torque technology
- Resin coating technology
- Ultra-thin film coating
Our Company’s Flagship CTO Treatment
Implementation of PCI treatment in CTO cases

What is CTO? (Chronic Total Occlusion)
- A disease of hard calcification
- Completely clogged up blood vessel

Previously realm of surgical operations

Healthy person → Risk holder
Lifestyle-related diseases
Cardiovascular occlusion

CTO (Chronic Total Occlusion)

In the era when the Japanese market depended on imports for PCI GW, Japanese KOL requested major manufacturers to make a wire for CTO PCI but were turned down.

※KOL (Key Opinion Leader): A physician with influence over the direction of PCI.

PCI GW for CTO Procedures (1995)
Aggressive expansion of CTO cases via minimally invasive procedures
Main Products of Device Division (Medical Components)

- Hollow cable tube, Stainless steel rope, other medical device components

Wire rope / tube
(Example: endoscopic accessory)

ACT ONE

Catheter delivery system for ENT (empyema)
Main Products of Device Division (Industrial Components)

- Manufacturing and sales of precision stainless steel wire rope (less than 2mm diameter)

Market

- Rope: Automobile, construction and fishing industries
- Terminal fitted: office automation, baby strollers, machineries, accessories, game consoles
- Charge wire: office automation, air cleaners, etc.
Wide Range of Applications from Most-advanced Devices to Household Goods

- Construction
- Automobiles
- Office automation equipment
- Leisure
- Electric appliances
- Electricity
- Accessories
- Hoses
- Machinery
- Rope
- Stroller
- Others
Our Strength and Feature
“Competitive power in medical devices” based on “High technology for raw material”

“Advanced material process technology”
cultivated in Industrial Field

Material A
- Drawing process
- Heat treatment
- Resin coating
- Component A

Material B
- Bimetallic welding
- Grinding
- Coiling process
- Component B

Material C
- Resin process
- Coiling process
- Torque process
- Component C

Assembly
- Assembly process
- Sterilization
- Others

Procurement of raw materials

Asahi Intecc
Established integrated production from raw materials to finished products

Experimenting/Adapting Capabilities

RESPONSE
to
USER’S
NEEDS
Our Strength and Feature

Merits of Segmental Structure (fusion/combination/circulation)

Medical Brand
- Fusion of technology
  - Differential products
  - New technology & new area
  - Expansion of lineups

Doctors’ requests
Supply of brand-name products

Medical OEM
- Market information & needs for development
OEM

Opinion Doctor
- Domestic & overseas major distributors

Market for medical devices
- Domestic & overseas major medical device manufacturers

Device
- Storage of various material processing technology

Medical material supply
Response to wide range of customers’ needs

Market for industrial devices
- Direct-deal clients

Direct-deal clients
Caution Regarding Information Presented

All forward looking statements contained herein, including revenue forecasts, outlooks, and strategic plans, are based on the best currently available data; however, risk and uncertainty are involved in these statements. Please note that actual results may differ greatly from plans presented here.

【 IR contact 】

Asahi Intecc Co., Ltd. Corporate strategic office

TEL  0561-48-5551

URL  http://www.asahi-intecc.co.jp/en/